# SELF PUBLISHING 101

Vancouver Burnaby BCRMTA ~ September 23, 2019
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### Format

- Introduction
- Panelists
- General Thoughts
- Publishing: Traditional and Online Options
- Marketing Strategies
- Graham Blank ~ Vice President & Director, Tom Lee Music Ltd
- Lunch courtesy of Tom Lee Ltd

# PANELISTS

### Irene Voros

- Composer, Teacher, Pianist
- Member of Red Leaf Pianoworks
- A.R.C.T. Piano Performance
- A.R.C.T. Piano Teacher
- A.Mus. LCM Music Theory



### Barbara Siemens

- Teacher, Adjudicator, Author
- A.R.C.T. Piano Performance
- A.R.C.T. Piano Teacher
- B. Mus., M. A. Historical Musicology
- B.C.R.M.T. Vancouver Burnaby Branch



# GENERAL THOUGHTS

### Expectations

- Be realistic
- Understand your motivation
- Focus on the product
- Enjoy the process

- Learn to take constructive criticism
- Be flexible if necessary

### Design

#### Interior

- Choose size according to print options
- Uncluttered layout
- Avoid dense text
- Allow for wider margins
- Copyright material

#### Logo

- Branding
- Graphic artist

#### Cover

- Front cover: upper left information
- Back cover: advertising
- Spine: easy identification

### Computer Programs

- Scoring
  - Finale

- Text based
  - Adobe Indesign
  - Word

### Backups

### **Hard Copies**

- Mail to yourself for copyright purposes
- Keep a library of successive editions

### Digital

- Cloud
- Time Machine
- External Hard Drive

# PUBLISHING

Traditional and Online Options

### Traditional Option

- Companies
  - Minuteman Press
  - Longbow Publishing Ltd
  - Frederick Harris Ltd
  - Debra Wanless Music
  - Friesen Press Publishing Ltd

- Considerations
  - Printing costs
  - Print Runs
  - Shipping and Handling
  - Receiving payments
    - Paypal
    - Stripe

### Online Option

- Company
  - Kindle Direct Publishing (KPD)
  - Formerly "Create Space"

- Considerations
  - Printing costs
  - Print Runs
  - Shipping and Handling
  - Royalties

### Kindle Direct Publishing with Amazon

kdp.amazon.com

kindle direct publishing



Self-publish eBooks and paperbacks for free with Kindle Direct Publishing, and reach millions of readers on Amazon.

**Get to market fast.** Publishing takes less than 5 minutes and your book appears on Kindle stores worldwide within 24-48 hours.

**Make more money.** Earn up to 70% royalty on sales to customers in the US, Canada, UK, Germany, India, France, Italy, Spain, Japan, Brazil, Mexico, Australia and more. Enroll in KDP Select and earn more money through Kindle Unlimited and the Kindle Owners' Lending Library.

Keep control. Keep control of your rights and set your own list prices. Make changes to your books at any time.

Publish in digital and print. Publish Kindle eBooks and paperbacks for free on KDP.

Sign in with your Amazon account

Sign in

You will be signed in using our secure server

Don't have an Amazon account

Sign up

ı	earn more about publishing popular genres on KDP:
Busi	ness & Investing
Com	ics & Graphic Novels
Educ	cation & Textbooks
KDP	Kids
Liter	ature & Fiction
Mys	ery, Thriller & Suspense
Non	fiction

### KDP Publishing

#### Pros

- Complete control of product
- No minimum orders
- Updated files live in 24 hours
- System relatively user friendly
- Easy access to support staff
- Royalties vs billing
- Consistent quality

#### Cons

- 3 week processing
- Printed outside Canada
- Limited product size choices
- No coil binding
- No hard cover
- Online permanently
- Digital Restrictions Management (DRM)



**Bookshelf** Community **KDP Select** Reports



CreateSpace is moving to Kindle Direct Publishing

If you have books on CreateSpace, move them to KDP in three steps.

#### Create a New Title



Kindle eBook



Paperback

- Book Content: You can upload a manuscript, or use our free creation tools to create children's books, educational content, comics, and manga. Get started with Kindle content creation tools.
- Book Cover: You can use our online Cover Creator, or upload a cover of your own. Creating a great cover.
- Description, Keywords and Categories: Tell readers about your book and help them find it on Amazon.
- ISBN: Get a free ISBN to publish your paperback. Kindle eBooks don't need one. More about ISBNs.

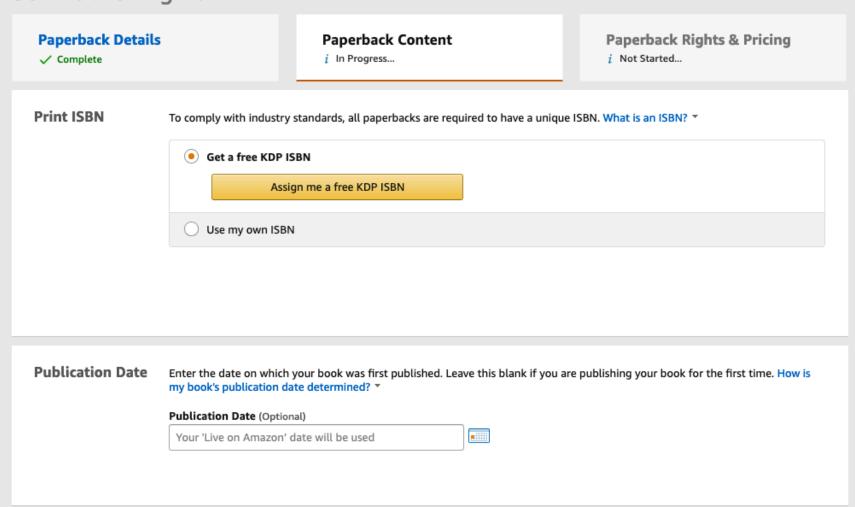
See all Getting Started tips >



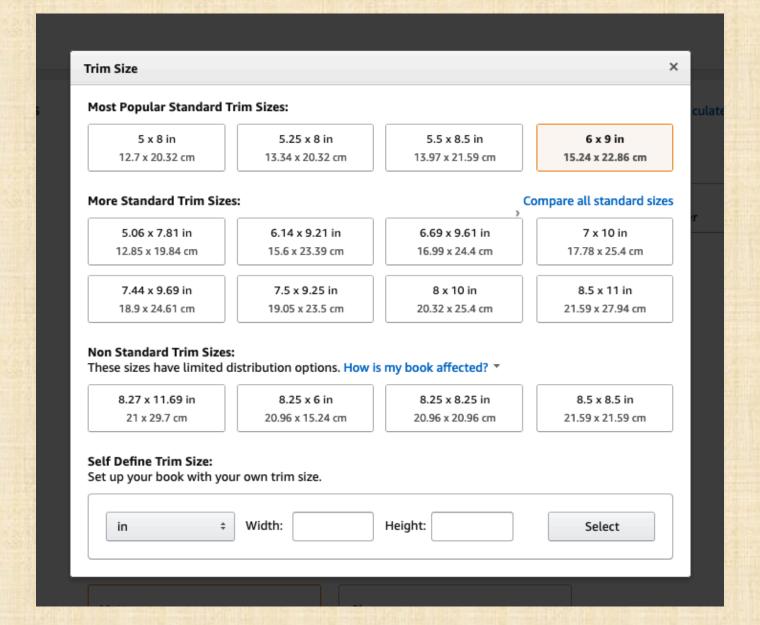
Bookshelf | Reports | Community | KDP Select

Choose your paperbac	ck's primary language (the language in which the	e book was written).
Enter your title as it ap  Book Title  Self Publishing 101  Subtitle (Optional)	opears on your book cover. Learn more about en	ntering your title information.
	Enter your title as it ap  Book Title  Self Publishing 101	Enter your title as it appears on your book cover. Learn more about er  Book Title  Self Publishing 101

#### Self Publishing 101



Print Options	The default options selected below are based on the most common selections. How will printing cost be calculated? *  Interior & paper type What ink and paper types does KDP support? *				
	Black & white interior with cream paper	Black & white interior with white paper	Color interior with white paper		
	Trim Size What is a trim size? ▼				
	6 x 9 in 15.24 x 22.86 cm	Select a different size			
	Bleed Settings What are bleed settings? ▼				
	No Bleed	Bleed			
	Paperback cover finish What is a cover finish? ▼				
	Matte	Glossy			



#### Manuscript

Upload a manuscript of your book interior content. For best results, we recommend using a formatted PDF file to create your paperback. You can also upload a DOC (.doc), DOCX (.docx), HTML (.html), or RTF (.rtf). Learn more about manuscripts or download a KDP template for your preferred trim size.

Upload paperback manuscript

#### **Book Cover**

We recommend a book cover for a good reader experience. You can create a cover using our Cover Creator tool or upload your own book cover. Learn more about book covers or download a KDP template to create your own cover.

Use Cover Creator to make your book cover (upload your own cover image or use KDP's stock images)

Launch Cover Creator

No Cover Uploaded

Upload a cover you already have (print-ready PDF only)

#### **Book Preview**

Preview your file to check for formatting and print quality issues. Learn more about formatting and print quality on KDP.

Launch Previewer

### Financial

#### Pricing

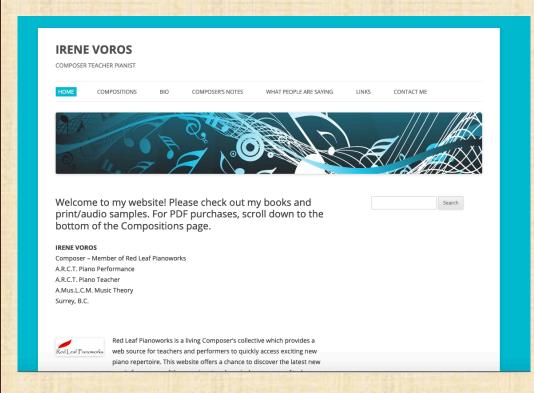
- US\$ (KDP sets minimum)
- Available internationally
- conversion to other currencies
- Taxes as applicable
- Shipping costs variable
- Billed to credit card

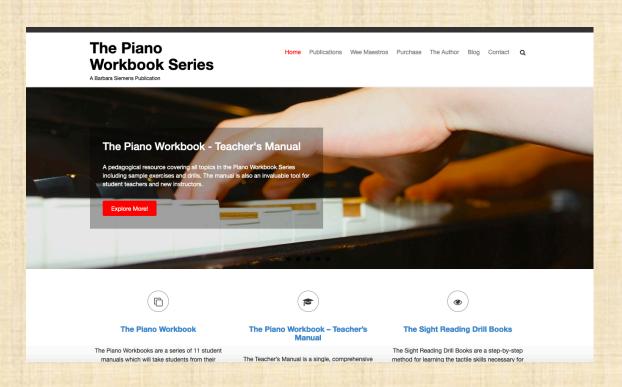
#### Royalties

- Paid 2 months after purchase
- Direct deposit
- Converted to Can\$ on deposit
- Easy tracking for tax purposes
- credit union vs traditional bank



### Website





### Music Stores

- Primary Music Locations
  - Long & McQuade
  - Tom Lee Music Ltd.
- Distribution
  - Supply to store
  - Shipping

- Secondary Locations
  - Tapestry Music
  - Kids' Books
  - Etc.

### Conferences

### Tradeshows

- Trade Show Booth
- Showcase

### Program Advertising

- Presence in program
- Inserts in Conference bags
- Coupon books in some cases

### Conference Suggestions

#### National

- APTA Every September
- CFMTA odd years in early July
  - Edmonton 2021
- BCRMTA even years in September
  - Nanaimo 2020
- Summer Sizzle Ontario mid-July

#### USA

- Music Teachers' National MTNA March
- Music Teachers of California MTAC early July
- Other
- Selling Across the border:
  - Can distribute advertising material
  - Cannot take funds in any form

### Social Media

- Presentation by Tom Lee, June 18, 2018
  - Visit Vancouver/Burnaby Branch Calendar for access to the slide show
- Twitter
- Snap Chat
- Instagram

### Facebook

### **Business Page**

- General page
- Monitor weekly (or more)
- Take every opportunity to publish videos or comments

### **KDP Targeted Advertising**

- Use KDP to purchase advertising
- Target specific audience
- Purchase set amount
- Select time frame

### Hard Copy Advertising

- Trade Magazines
  - BCRMTA Progressions
  - CFMTA Magazine
  - Both have digital versions with click options for advertisers
- Considerations
  - Reviews
  - Circulation
  - Successive issues
  - Benefits

# GRAHAM BLANK

Vice President ~ Tom Lee Music Ltd.

# LUNCH

Courtesy of Tom Lee Music Ltd.